

Message Text

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PAGE 01 STATE 063661

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INFO OCT-01 EA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM:OED:DEPD:PAULETTE WOLFSON:SM

APPROVED BY EB/OCA/REP/EMCKEON

COM:OED:DEPD:JMILLER

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FM SECSTATE WASHDC

TO AMCONSUL SYDNEY

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TAGS: BTRA, AS

SUBJECT:FOREIGN BUYER PROGRAM:DRICLAD DISTRIBUTORS

REF: SYDNEY 507

1. FOLLOWING FIRMS CONTACTED BY USDOC/BIC AND INTERESTED

TALK WITH MS. STEWART-HALL:

---A. TIMBERLINE FABRICS INC.--VINYL COATED FABRICS

--- SALES OFFICE--2410 BEVERLY BLVD.

--- LOS ANGELES, CALIFORNIA 90057

--- GUY HUTCHINSON

--- (213) 487-6000

--- FACTORY--DENVER, COLORADO

--- (303) 757-1213

---B. KERR INDUSTRIES--FINISH FABRICS FOR APPAREL,

--- INDUSTRIAL, RECREATION USE

--- SALES OFFICE--111 WEST 40TH

--- NEW YORK, NEW YORK 10018

--- HEYWARD HURT

--- (212) 524-7356

--- FACTORY--P.O. BOX 187

--- MEISENHIEMER DRIVE

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--- CONCORD, N. CAROLINA 28025

--- JOE CHANDLER
(704) 786-7171

--- C. KENYON PIECE DYEING CO.--PROCESS AND DYE FABRICS
--- FOR RECREATION CLOTHES
--- MAIN STREET
--- KENYON, RHODE ISLAND
--- GEORGE DOHRING
--- (401) 364-7761

--- D. WESTPOINT PEPPERELL CO.--MANUFACTURE, RESEARCH
--- AND DISTRIBUTION FOR WATERPROOF FABRICS
--- SALES OFFICE--1221 AVENUE OF THE AMERICAS
--- NEW YORK, NEW YORK
--- MR. QUACKENBUSCH
--- (212) 354-9150
--- FACTORY--WYNETTE, ALABAMA
--- (205) 756-7111

--- E. POND-LILY CO.
--- 1475 WHALLEY AVENUE
--- NEW HAVEN, CONNECTICUT 06515
--- (203) 387-2531
--- (1,000-2,000 YARD LOTS)

--- F. UNIROYAL INC.
--- 1700 "K" STREET, N.W.
--- WASHINGTON, D.C. 20006
--- (202) 296-4201
--- DAN GILLETTE
--- (GILLETTE DETERMINING WHICH OFFICE WOULD BE
--- BEST FOR STEWART-HALL TO CONTACT.)

2. POST IS REQUESTED TO PROVIDE PROJECT OFFICER WITH
ADDITIONAL PRODUCT DETAILS SUCH AS FOLLOWS: FABRICS TO
BE TREATED, WHETHER FOR INDUSTRIAL OR RECREATION, BUSINESS
INTEREST OF DRICLAD, WHETHER DIRECT SALE OR LICENSING
AGREEMENT, ETC. ALL MANUFACTURERS CONTACTED NEED THIS
TYPE INFORMATION TO DETERMINE PRODUCT AVAILABILITY.

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3. FOREIGN BUYER STAFF PROJECT OFFICER, PAULETTE WOLFSON,
BIC/OED, RM. 2322, WASHINGTON, D.C., 202-967-3265. INGERSOLL

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Margaret P. Grafeld
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